

## 1 Introduction

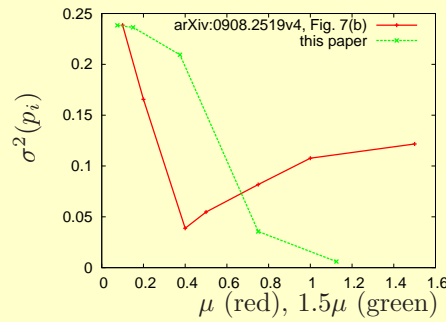
Here we are interested in the problem how messages are received and accepted, as formulated by John Zaller [1].

In this process, a community is subject to a stream of messages from media. They are noticed or not, depending on how their political content fits individual profiles of the receivers; further, they are accepted or not on a similar basis. The model description by Zaller [1] was reformulated in [2] in the spirit of the bounded confidence model [3], where messages are represented as points in the plane of issues.

Previously [4], the only criterion to receive a message by an agent was if the distance between this message and the ones received earlier did not exceed the given value of the tolerance parameter  $\mu$ . Now, agents address their messages to those neighbours which are **most close** in the plane of issues. Moreover, the tolerance parameter for the interpersonal messages is assumed to be **twice larger** than its value for the messages from media.

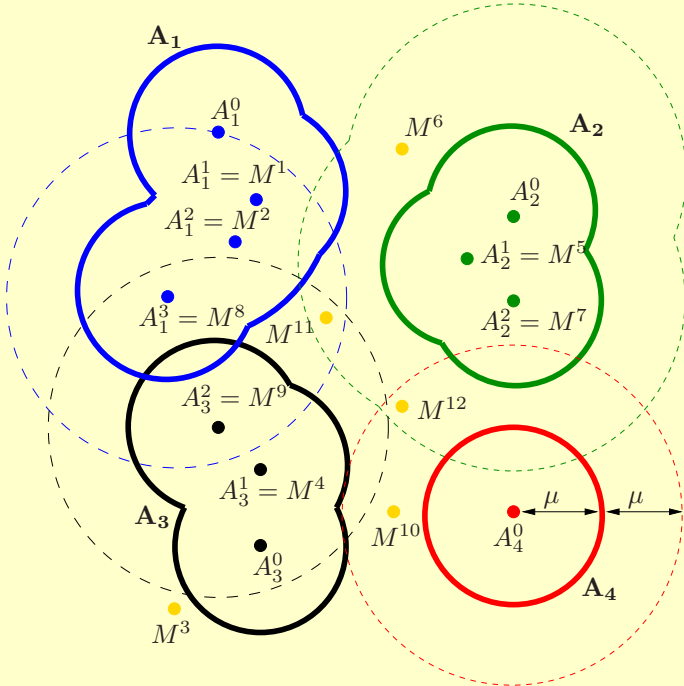
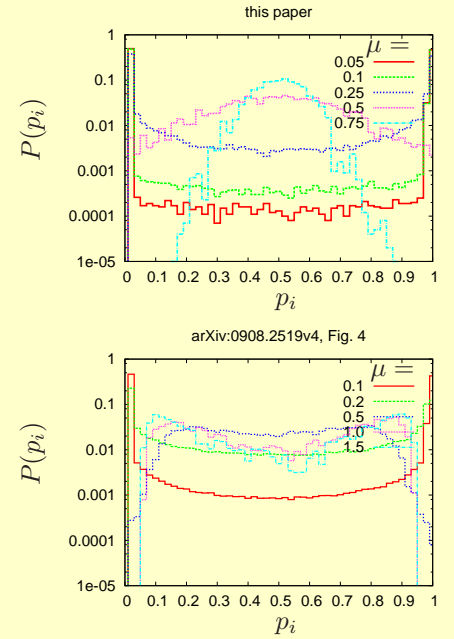
## 2 Model

The initial agents' positions are  $A_1^0, A_2^0, A_3^0$  and  $A_4^0$ . A dozen of subsequent messages appear at the positions  $M^1, M^2, \dots, M^{11}, M^{12}$ . Among them messages  $M^{3,6,10-12}$  were neglected by all agents. The subsequent sets of messages  $(M^1, M^2, M^8)$ ,  $(M^5, M^7)$  and  $(M^4, M^9)$  were accepted by agents  $i = 1, 2$  and  $3$ , respectively.



The solid lines represent the borders of agent's acceptance area for incoming messages. The dashed lines show the

borders for interpersonal interaction (information exchange) among the nearest neighbours. Messages  $A_1^3$  and  $A_3^2$  will be shared among agents  $i = 1, 3$  as soon as the message  $M^9$  will arrive.



## 3 Results

We evaluate the normalised probability  $p_i$  of positive answers to some questions asked to  $i$ -th agent as

$$p_i = \frac{\sum_{j=1}^{\tau(i)} x_i^j H(x_i^j)}{\sum_{j=1}^{\tau(i)} |x_i^j|}, \quad (1)$$

where  $x_i^j$  is the  $x$ -th coordinate of the  $j$ -th message received by  $i$ -th agent, and  $H(x)$  is Heaviside step function. The distribution  $P(p_i)$  and variance  $\sigma^2(p_i)$  are presented above.

## 4 Discussion

The role of the parameter of tolerance remains ambiguous. When an interpersonal communication is absent, the tolerance improves understanding of messages from media [2], but in the presence of communication it can lead to unanimity around a random opinion [4]. **Individualised way of communication destroys the unanimity.** As a consequence, the variance of opinions  $\sigma^2$  decreases monotonously with the mean value of the tolerance parameter  $\mu$ . Our main conclusion here is that individually addressed messages maintain the diversity.

## References

- [1] J. R. Zaller, *The Nature and Origins of Mass Opinion*, Cambridge UP, Cambridge 1992
- [2] KK, *Physica A* **388** (2009) 469
- [3] G. Deffuant *et al.*, *Adv. Compl. Sys.* **3** (2000) 87
- [4] KM, P. Gronek, KK, [arXiv:0908.2519v4](https://arxiv.org/abs/0908.2519v4)
- [5] M. J. Krawczyk, KM, R. Korff and KK, [arXiv:1005.3433v1](https://arxiv.org/abs/1005.3433v1)